



Dover Fueling Solutions to hold 2024 DFS Distributor Seminar in Uruguay

Dover Fueling Solutions® (DFS), a part of Dover Corporation and a leading global provider of advanced customer-focused technologies, services, and solutions in the fuel and convenience retail industry, is thrilled to announce it is hosting the 2024 DFS Distributor Seminar - in conjunction with its long-term partner, Bilpa - at the Hilton Garden Inn in Montevideo, Uruguay. This will be the second distributor seminar held by DFS since 2019, but the first of its kind in South America.

From 12th – 13th March, the DFS team will welcome selected distributors from the Latin American region, who have expressed an interest in learning more about DFS products and solutions, to take part in a series of meetings and workshops, including (but not limited to): Fairbanks Wetstock Management Solutions; DFS Compliance and Asset Management Solutions; Fuel Replenishment Planning Solutions; and Tank Gauging and Forecourt Control Solutions.



The 2024 DFS Distributor Seminar will also feature talks from DFS' Global Sales Director, Jeroen van

Pelt, Senior Sales Director, Daniel Tobal, and Senior Sales and Business Development Manager, Tim Firkins, among other key DFS employees. In addition, DFS will share various market development updates and business insights with its key industry partners. The Seminar will be delivered in English with a Spanish translation.

This Seminar presents a unique opportunity for distributors to learn more about DFS' pioneering solutions, how those solutions deliver value to DFS' customers, and how distributors benefit from becoming a reseller of these solutions in their respective locations.

As the capital, and largest city in Uruguay, Montevideo is the perfect location to host the 2024 DFS Distributor Seminar. With its bustling foreign trade port, which also acts as the city's hub for international transport, Montevideo is a great city for DFS staff and partners to gather, especially given DFS' presence, and manufacturing facilities, in Rio, Brazil.

Jeroen van Pelt, Global Sales Director, commented, "We are in full preparation mode for the 2024 DFS Distributor Seminar, and after the 2023 event in Kuala Lumpur, we are gearing up to make this another event to remember. With two full days of presentations, conferences, and meetings – focusing on technology, innovation, and networking – I think this DFS Distributor Seminar can provide the necessary regional support that will help define the future of fuel and convenience retail in the Latin American region, and I look forward to welcoming our partners at this event."

More information [on our website!](#)

Contact information



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